

GREATER TULSA'S OFFICIAL

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# HOME

*New*

RESOURCE & REMODELING GUIDE

Phantom  
Retractable Screens



*"At Perfection Homes, we are constantly looking for new ideas and building techniques to bring to the Tulsa market. When we found Phantom Screens, we knew right away they would be a hit. We decided to showcase their screens on the Make-A-Wish Concept home last spring and by far, the retractable screens were the hit of the show. Everyone wanted to see them in action. We have since installed their retractable screens on several other homes and both Perfection Homes and the homeowner have been pleased every time. Tulsa Area Screen Co. is a reputable company to do business with and is easy to work with on the job. Our clients really enjoy their powered screens and are pleased with the value it adds to their home as well as the enjoyment it adds to their outdoor living space.*

**RYAN FARABOUGH,**  
Perfection Homes





# TULSA AREA SCREEN COMPANY Phantom Retractable Screen Distributor

## *Save Energy & Expand Your Living Space*

Thousands of eastern Oklahoma homes enjoy the benefits of retractable screens installed on exterior doors, windows, outdoor living spaces and garage entries. If your home doesn't already have at least one retractable screen, perhaps it's only because you didn't know where to get one.

Phantom Screens® is the recognized leader in retractable screen technology.

The company, owned by Heidi and Pat Roy, was formed in December of 2005. The Roys have been the local installers of Phantom Screens® for 10 years.

The concept of a screen that rolls up into a canister has been around for many years. However, some of the benefits this product offers are just now being fully realized.

The first major benefit to mention is insect control. We all remember running in and out the back door as children with the old screen door slapping out the tempo of our adventures. Modern homes have retractable screen doors that allow people to come and go but keep out the insects quite effectively. When in use, you have a full view through the screen with no crossbars, springs or other hardware to obstruct the scenery. When not in use, the screen retracts into a canister giving you full use of the doorway without restrictions. When conditions warrant,

*"The screens do an excellent job of reducing the glare of the afternoon sun and also reduces the heat from the sun substantially. The screens are very easy to use and we love them! They were just what we were looking for to escape the hot Oklahoma sun."*

**FLOYD & LAURA BROWN,**  
Owasso Homeowners

Tulsa Area Screen Company is celebrating its third anniversary of being the area's exclusive distributor of Phantom Screens®.







*"Heidi and Pat are easy to talk to and to do business with. They certainly know their product and have always provided excellent service. We have installed and referred business for several manual screens. We have used the new powered screens on parade homes with great success. I recommend them to anybody."*

**RICHARD WATTS,**  
American Heartland Building Company

you can simply leave the doorway completely open and at other times you can extract the screen and magnetically latch it in place.

The second major benefit is in the area of energy management. After making the mortgage payment, the utility bills are often the largest expense of owning and operating your home. While modern heating and cooling systems are far more energy efficient than even just a few years ago, rising utility rates have created an offset and the net operating cost is still significant. The only real way to control this cost is to switch off the central system on milder days and open up the home.

Phantom retractable screens help to reduce the number of days your central system runs by shading large openings and providing increased ventilation. Your home is simply kept more comfortable without running the energy consuming equipment. This is a much greener solution that will save on your operating expenses for years to come and extend the life of your central system equipment. Depending on the application, retractable screens could pay for themselves in the first year or two of use based on energy economics alone.

By installing Phantom retractable screens in the west facing windows you can block the hot afternoon sun in the warmer months or fully retract the screen to gain the maximum warming effects of the sun in the cooler months. With the addition of ceiling fans to circulate the air between rooms, this approach can

be quite enjoyable. Increased ventilation and lower energy bills are great reasons to consider retractable screens.

The newest technology in the area of retractable screens is the large powered screens for outdoor living areas and garage overhead door openings. In fact, this latest innovation forms the fastest growing segment of the market for Tulsa Area Screen Company. These screens can be added to an existing home or built in as a part of new home construction. The effect is quite dramatic.

When used in an outdoor area such as a veranda or pool house, the powered retractable screen by Phantom offers environment management through shading and insect control. By choosing specific screening material, privacy is also enhanced. Screen material can be selected for maximum UV protection for an added health benefit.

These large screens can be equipped with sun and wind sensors and are also programmable for anytime of day. Certain home automation systems can also operate the Phantom® retractable screens.



**PHANTOM®**  
S C R E E N S

For more information on retractable screens or to ask questions about your unique application, call Heidi Roy today at **918-249-1756** or email **Heidi@TulsaAreaScreen.com**.